



# Okanagan Food & Innovation Hub

2022 Business Plan Update

# Strategic Priority Project #3.4

Infrastructure Investment	Good Governance	Community Resiliency	Alternative Energy	Active Lifestyles	Downtown Vibrancy
Asset Management	Process Improvement	Affordable / Supportive Housing Opportunities & Partnerships	Solar & Battery Project (G)	Community Health & Wellness Centre	Downtown Plan
Capital Plan / Priorities Road and water main 10yr plan	Penticton Indian Band Relationship / Priorities plan	Chamber of Commerce – Industry Engagement / 5yr Plan	Climate Action Plan Implementation	Parks & Recreation Master Plan Implementation	Arts & Culture Centre renovations (G)
Giants Head Road – road and water system	Bylaw Updates	Cultural Plan Implementation	Community Energy Strategy	Arena Assessment	Main Street Outdoor Patio Design Guidelines
Voltage Conversion Project (G)	Short Term Vacation Rentals	South Okanagan Agricultural Food Hub		Memorial Park Playground	Downtown infrastructure
Road Condition Assessment	Tax Base / Agricultural Land Assessment	Community Conversation Eco-Village Development			
Eneas Creek Strategy					
Isintok dam upgrades					
Trout Creek Flume (G)					
Organics Processing Facility (G)					
Watershed Management					
Perpetual Slide					
Deer Ridge Sewer					

# Background

- March 2020 – South Okanagan Food Hub Business Plan
- 2020 – 2021 – COVID-19 stalled grant funding
- July 2021 – ETSI grant for \$37,600 to complete “pre-feasibility” activities
- September 2021 – RFP Award to Greenchain Consulting
- October – Nov. 2021 – Expression of Interest Land and Building Partner

# Background

- December 13, 2021 – Following Expression of Interest process, staff recommended entering conditional agreement with Okanagan Crush Pad to locate OFIH at 26405 Garnet Valley Road
- Council Direction:

***THAT the District Council direct staff to negotiate a partnership agreement with Okanagan Crush Pad on the placement of the Okanagan Food and Innovation Hub (OFIH) at 26405 Garnet Valley Road;***

***AND THAT Council direct staff to report back on the draft partnership agreement with Okanagan Crush Pad for Council consideration prior to execution.***

# Business Plan – Key Points

- This **Business Plan is conceptual only**. Can change with changing requirements, successful grant funding and partners, etc.
- Partnership MOU – **no financial commitments for the District yet**. Staff resources and in-kind support only.
- Business Plan **conditional on higher level funding**. This is not a viable for-profit business. Estimated to require \$2.25 million in secured grant funding (over 5 years) to move forward with the plan.
- By year five of operation of the OFIH, the economic impact of the Food Hub on the Okanagan region food economy is projected to directly contribute to regional food sales by over **\$12 million per year**.

# Business Plan – Governance

- Governance – Hybrid Non-profit/Trust structure
  - **Trust:** District of Summerland and CFOS trustees. Apply for grant funding and retain capital equipment assets in trust.
  - **Non-Profit Agency:** Operator of the Food Hub. Collects revenue from users, and pays for operating expenses. Maintains lease with landlord, and equipment lease with the Trust.
- Trust will be set up immediately. Non-profit agency will not be initiated until higher level funding achieved.
- Non-profit agency governed by separate board of directors, key business users and business partners sitting on board

# Next Steps – District & CFOS Activities

- Establish Trust
- Apply for PacifiCan grant (federal level) with CFOS
- Continued discussions with Ministry of Agriculture – Potential Grant Funding Programs (Food Hub Network)
- Support Okanagan Crush Pad with development approvals, including Agricultural Land Commission
- **No hiring of staff or financial expenditure until higher level grant funds are in place**